



## CAPABILITY STATEMENT

Founded in 2011, Premier Healthcare Consulting, LLC (PHC) has been a widely used consulting firm specializing in addressing strategic network development and complex contracting issues, for insurers, managed care and provider organizations. PHC has experience and the expertise to perform provider network analysis and provide industry strategy for Behavioral Health, Commercial, Dental, Medicare Advantage, Medicare Part D, Medicaid, Dual Programs, ACOs and Health Exchange Programs. PHC associates are skilled and certified in areas of Process Improvement, Quality Control, Healthcare Operations, Program Development and the use of GeoAccess software for accessibility, network adequacy and compliance reporting to CMS. Team PHC provides the expertise to maximize your team's output with stellar service and support.

### CORE COMPETENCIES

- ✓ Contract Negotiations
- ✓ Provider Network Development
- ✓ Provider Network Analysis & Strategy
- ✓ Process Improvement
- ✓ Network Optimization
- ✓ Quality Control
- ✓ Project Management
- ✓ GeoAccess Analysis
- ✓ Business Development & Strategy

### COMPANY SNAPSHOT



U.S. Small Business Administration

**CAGE Code:** 83MV2  
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 Six Sigma Green Belt Certification 714-24062  
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### PAST PERFORMANCE

### SOCIO-ECONOMIC STATUS



#### Mercy Care Plan

PHC has worked with Mercy Care Plan to do LTC and Medicare network expansions in AZ. Reference: Charlotte Whitmore, Director, Network Development & Contracting  
 Mercy Care Plan/Mercy Maricopa Integrated Care Plan Phone: 602.453.6186



#### Aetna, Inc.

PHC has helped Aetna on multiple provider network development contract builds since 2014 to include new business, network expansion and re-contracting. This includes a new network build in Louisiana and a National Ancillary Re-contracting initiative. Reference: Andress Flannigan, Network Manager, National Medicaid Network Operations, Phone: 501.256.4385



#### CareSource, Inc.

PHC has worked with CareSource to do network expansions and new builds for Medicare Advantage, Medicaid, and HIX in KY, OH, TN, VA. Reference: Darren C. Morgan, VP Community Relations & Network Development, Phone: 937.214.7569



#### Blue Cross Blue Shield of Tennessee

PHC has worked with BCBSTN to do behavioral health network expansion and re-contracting. Reference: Scot Lawrence Regional Director, Provider Networks & Contracting, Phone: 615.386.8536



#### Amerigroup

PHC has worked with Amerigroup to do network builds and expansions in FL, LA, MI, TN, and WV. Reference: Bill Dixey, VP Provider Networks & Contracting, Phone: 757.321.3522

Certified Minority Owned Business  
 Certified Small Business

### NAICS CODES

- 541611** - Administrative Management and General Management Consulting Services
- 541618** - Other Management Consulting Services
- 561320** - Temporary Help Services

### DIFFERENTIATORS

- ✓ PHC Consulting can effectively support and execute simple as well as complex network builds whether it's a new build, expansion or re-contracting,
- ✓ PHC can provide support in network evaluation and strategy as well network implementation.
- ✓ PHC has a deep network of skilled contractors that provide staff augmentation services across multiple levels of a health plan enterprise.
- ✓ PHC has experience building high-quality, multi-specialty provider networks across most urban and rural geographical locations across the U.S.